

BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION - REVENUE

	ACTUAL 2010-11	ACTUAL 2011-12	BUDGETED 2012-13	ESTIMATED 2012-13	PROPOSED 2013-14	
50101 Surplus	-	-	-	-	-	
50104 Sales Tax	\$ 412,473	\$ 444,684	\$ 439,571	\$ 439,771	\$ 432,683	
50110 Sale/Rent of BIDCorp Property	7,000	194,832	105,000	-	200,000	Sanders 10 Acres, Cooper 10 Acres, Ind Pk 20
50121 Interest Earned	28,469	34,229	38,175	37,722	34,722	
50199 Miscellaneous Revenue	122	-	-	-	-	
TOTAL REVENUES	\$ 448,065	\$ 673,744	\$ 582,746	\$ 477,493	\$ 667,405	

BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION (BIDCORP)

Expenditure Summary:

ACCOUNT CATEGORY	ACTUAL 2010-11	ACTUAL 2011-12	BUDGETED 2012-13	ESTIMATED 2012-13	PROPOSED 2013-14
Personal Services	\$ 87,383	\$ 86,759	\$ 101,412	\$ 101,412	\$ 107,562
Supplies	\$ 1,876	\$ 1,689	\$ 4,000	\$ 1,771	\$ 5,700
Maintenance	\$ 500	\$ 1,564	\$ 1,000	\$ 781	\$ 2,000
Other Services & Charges	\$ 25,595	\$ 38,867	\$ 81,000	\$ 74,970	\$ 94,200
Sub-Total Operating Budget	\$ 115,354	\$ 128,878	\$ 187,412	\$ 178,934	\$ 209,462
Incentives	\$ -	\$ -	\$ 259,334	\$ 142,874	\$ 230,000
Capital Outlay	\$ 298,774	\$ 152,167	\$ 136,000	\$ -	\$ 227,943
TOTAL	\$414,128	\$281,045	\$582,746	\$321,808	\$667,405

Program Summary:

The Economic Development Department is organized exclusively for the purposes of benefiting and accomplishing public purposes of the City of Brownfield, Texas, by promoting, assisting, and enhancing economic development activities for the City as provided by the Development Corporation Act of 1979 as amended.

Economic Development is overseen by the Brownfield Industrial Development Corporation. The affairs of the Corporation shall be managed by a Board of Directors. The BIDCorp Board shall recommend potential Directors and the City Council may appoint from those recommended by the Board or nominated by the Council. The number of Directors shall be five (5).

The City has specifically authorized the Corporation by Resolution to act on its behalf to further the public purposes stated in said Resolution.

Personnel Summary:

Position Classification	Authorized FY 2012-13	Proposed FY 2013-14
ED Director	1	1
Total Full-time Positions	1	1

Management Compensation:

NAME	BASE SALARY	LONGEVITY	STABILITY	CAR ALLOWANCE	TOTAL SALARY PKG.	ACCT. NO.
D. Partlow	\$ 70,000.00	\$ -	\$ 2,692.31	\$ 7,200.00	\$ 79,892.31	60101

BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION (BIDCORP)

FUND 6 ACCT 626

	ACTUAL 2010-11	ACTUAL 2011-12	BUDGETED 2012-13	ESTIMATED 2012-13	PROPOSED 2013-14	
PERSONNEL SERVICES	\$ 87,383	\$ 86,759	\$ 101,412	\$ 101,412	\$ 107,562	\$ (6,150)
SUPPLIES	\$ 1,876	\$ 1,689	\$ 4,000	\$ 1,771	\$ 5,700	\$ (1,700)
MAINTENANCE	\$ 500	\$ 1,564	\$ 1,000	\$ 781	\$ 2,000	\$ (1,000)
OTHER SERVICES AND CHARGES	\$ 25,595	\$ 38,867	\$ 81,000	\$ 74,970	\$ 94,200	\$ (13,200)
INCENTIVES	\$ -	\$ -	\$ 259,334	\$ 142,874	\$ 230,000	\$ 29,334
CAPITAL OUTLAY	\$ 298,774	\$ 152,167	\$ 136,000	\$ -	\$ 227,943	\$ (91,943)
TOTAL EXPENSES	\$ 414,128	\$ 281,045	\$ 582,746	\$ 321,808	\$ 667,405	\$ (84,659)

PERSONNEL SERVICES:

60101 Supervision	\$ 63,016	\$ 61,191	\$ 72,692	\$ 72,692	\$ 77,692	\$ (5,000)
60102 Clerical	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
60105 T M R S	\$ 10,649	\$ 10,283	\$ 11,158	\$ 11,158	\$ 11,926	\$ (768)
60106 F I C A	\$ 5,234	\$ 5,125	\$ 5,561	\$ 5,561	\$ 5,943	\$ (383)
60107 Insurance	\$ 8,484	\$ 10,160	\$ 12,000	\$ 12,000	\$ 12,000	\$ -
TOTAL PERSONNEL SERVICES	\$ 87,383	\$ 86,759	\$ 101,412	\$ 101,412	\$ 107,562	\$ (6,150)

SUPPLIES:

60201 Printing and Office	\$ 158	\$ 185	\$ 1,000	\$ 457	\$ 2,000	\$ (1,000)
60202 Postage	\$ -	\$ 68	\$ 1,000	\$ 92	\$ 500	\$ 500
60207 Supplies	\$ -	\$ 197	\$ 1,000	\$ 177	\$ 1,500	\$ (500)
60210 Miscellaneous	\$ 600	\$ 1,129	\$ -	\$ 148	\$ 500	\$ (500)
60215 Training	\$ 1,118	\$ 109	\$ 1,000	\$ 897	\$ 1,200	\$ (200)
TOTAL SUPPLIES	\$ 1,876	\$ 1,689	\$ 4,000	\$ 1,771	\$ 5,700	\$ (1,700)

BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION (BIDCORP)

FUND 6 ACCT 626

	ACTUAL 2010-11	ACTUAL 2011-12	BUDGETED 2012-13	ESTIMATED 2012-13	PROPOSED 2013-14
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MAINTENANCE:

60405 Office Equipment	\$ 500	\$ 1,564	\$ 1,000	\$ 781	\$ 2,000
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TOTAL MAINTENANCE	\$ 500	\$ 1,564	\$ 1,000	\$ 781	\$ 2,000
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OTHER SERVICES AND CHARGES:

60501 Telephone	\$ 517	\$ 1,414	\$ 1,800	\$ 902	\$ 2,000	(\$ 200)
60504 Special Services	\$ 1,244	\$ 1,935	\$ 2,500	\$ 2,413	\$ 2,500	-
60505 Marketing	\$ 1,412	\$ 13,516	\$ 20,000	\$ 19,512	\$ 30,000	(\$ 10,000)
60506 Business Travel	\$ 7,323	\$ 7,923	\$ 7,000	\$ 5,595	\$ 9,000	(\$ 2,000)
60507 Professional Services	\$ -	\$ -	\$ 7,500	\$ 5,798	\$ 7,500	-
60508 Dues	\$ 1,850	\$ 1,850	\$ 2,500	\$ 1,150	\$ 2,000	500
60509 Car Allowance	\$ 7,200	\$ 5,980	\$ 7,200	\$ 7,200	\$ 7,200	-
60520 Office Space Rent	\$ 2,400	\$ 2,400	\$ 28,500	\$ 28,500	\$ 30,000	(\$ 1,500)
60543 Audit	\$ 3,650	\$ 3,850	\$ 4,000	\$ 3,900	\$ 4,000	-

TOTAL OTHER SERVICES AND CHARGES	\$ 25,595	\$ 38,867	\$ 81,000	\$ 74,970	\$ 94,200	(\$ 13,200)
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INCENTIVES:

63700 Job Creation Programs	\$ -	\$ -	\$ 70,000	\$ 6,786	\$ 30,000	TIF Attorney \$20 & Business Assistance Program \$10
63700 Incentive Payments	\$ -	\$ -	\$ 130,200	\$ 102,695	\$ 42,060	Leggett & Platt 15,200, Cooper Natural Res \$26,800
63700 Projected Incentives	\$ -	\$ -	\$ 59,134	\$ 33,393	\$ 157,940	L&P #2, WTG,SEL EN,TCWW,CPS,TC TRACTOR,CNR #2 SANDERS

TOTAL INCENTIVES	\$ -	\$ -	\$ 259,334	\$ 142,874	\$ 230,000
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CAPITAL OUTLAY:

64700 Capital Expenditures	\$ 298,774	\$ 152,167	\$ 136,000	\$ -	\$ 227,943
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TOTAL CAPITAL	\$ 298,774	\$ 152,167	\$ 136,000	\$ -	\$ 227,943
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